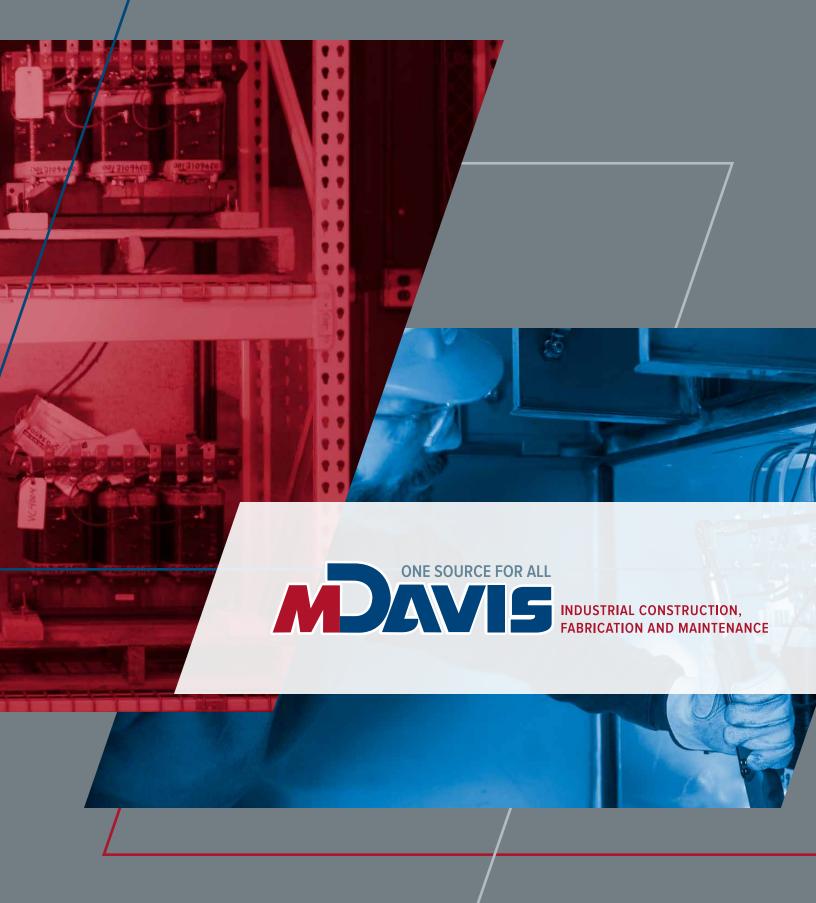
MESSENGER



WBENC NATIONAL CONFERENCE 2022

Exhibiting and Attending the WBENC National Conference





Peggy Del Fabbro with Diversity representatives from Dow and Ecolab

M. Davis & Sons, Inc. exhibited and attended the 2022 Woman's Business Enterprise National Council (WBENC) National Conference, held from June 7–9 in Atlanta, GA. As a woman-owned business certified by WBENC for more than 11 years, M. Davis always looks forward to this diverse and immersive conference. With more than 300 exhibitors and 45+ educational sessions, the WBENC National Conference proved to be a robust event offering both networking and learning opportunities.

M. Davis representatives who attended the conference were excited to reconnect at this large event, where they learned industry trends and celebrated accomplishments by WBEs and corporate members who further a diverse supply chain and business opportunities for women business owners. This year also marked the 25th anniversary year of WBENC. This national conference is the largest of its kind for women business owners, who gather with corporate executives to make connections and do business.

The Meet & Greet sessions were a networking high point of the conference because they offered the opportunity for WBEs like M. Davis & Sons to connect with corporate members in a unique setting in the conference center. Exhibitors and attendees at the conference ranged from Fortune 500 companies, to federal government representatives, to women business owners, to supplier diversity professionals from every sector and industry. The M. Davis exhibit booth was perfectly located near the energy and chemical industries, across from DuPont and BASF. We visited with representatives from Vistra Energy, American Water, Bayer, Bristol Myers Squibb, Cargill, Cummins, Dow, Exxon, Fluor, General Mills, McCormick, Merck, Procter & Gamble, and many, many more!

M. Davis CEO Peggy Del Fabbro was on the panel for "What It Takes to Work in the Chemical Industry" alongside the Dow Global Supplier Diversity Director, Erica Stephens Lynch, and Ecolab Director of Supplier Diversity and Inclusion, Kat Campbell Johnson. Peggy spoke from the perspective of M. Davis working successfully as a construction services vendor in this industry and as a WBE. Peggy focused on safety, the importance of knowing the customer's safety rules and expectations, and making sure you work to those protocols.

As a certified Woman-Owned Business by WBENC, M. Davis & Sons works directly as a first-tier and as a second-tier contractor to our customers. The M. Davis Supplier Diversity Program tracks all our activity with other diverse vendors, and we look to source from small and diverse vendors whenever possible.

The 2023 WBENC National Conference is set for March 2023 in Nashville, Tennessee. As one of the 2023 co-chairs for this event, we are very excited to see many of our customers there! If you are thinking about attending the 2023 WBENC National Conference, here are a few tips for to help make the conference a success:

- Book your hotel early.
- Review and know the show schedule.
- Select your events.
- Be prepared to network and meet new contacts from all industries.
- Get a QR code to replace business cards (think sustainability). ■

BOILER MAINTENANCE: PREVENTION MAINTENANCE IS KEY

Preventative routine maintenance is critical for boilers to work properly and prevent downtime This time of year is the perfect time to schedule an inspection of the boiler at your facility and have it maintained. Be ready for the cooler months coming, and keep your facility running tight! M. Davis has boardcertified technicians to troubleshoot, diagnose, repair, and calibrate boilers.

Prevent problems with your boiler before they occur.

When you call on the M. Davis team to service your boiler, you access 24/7 availability and our quick dispatch of fully equipped company service trucks. Our skilled technicians are available for:

- Troubleshooting, diagnostics, repair, monitoring, and calibrations startup
- Annual inspections to prevent system failures
- · Refractory repairs and installation
- Inventory of boiler parts to ensure minimal equipment downtime
- Pressure vessel welding by experienced and certified welders
- Customers include food manufacturing, schools, health care, and government buildings

- Burner maintenance for optimum performance and the lowest carbon footprint
- Full burner troubleshooting and emergency repairs
- · Gas- and oil-related repairs
- · Boiler controls and interlocks
- Combustion analysis
- Contingency planning analysis
- Preventative maintenance plans

The M. Davis team is authorized by the National Board of Pressure Vessels Inspectors for making "R" Stamp repairs. We are also authorized to make "S" and "U" stamp repairs by the American Society of Mechanical Engineers (ASME).

Contact M. Davis now to get your inspection scheduled! Phone: 1-800-91-DAVIS Email: Sales@mdavisinc.com ■

JOHN C. GOODEN RECEIVES DISTINGUISHED CAREER AWARD



On Tuesday, May 24, 2022, John C. Gooden, M. Davis & Sons President and Chief Operating Officer, was presented with a Distinguished Career Award from the University of Delaware's Mechanical Engineering Department.

John's 30 years of experience in the construction industry as well as his services through the Delaware Manufacturing Association, Rotary, and National Guard were just some of the criteria that John's career boasts. John graduated in 1988 from the University of Delaware with a BME in mechanical engineering. Well done, John!

JOHN S. BONK WARRIOR AWARD



Left to right: John Gooden, Rob Bowman, and Peggy Del Fabbro



State of Delaware, Secretary of Labor, Karryl Hubbard speaks to graduating apprentices at the M. Davis Apprenticeship Graduation event.

On April 21, 2001, our executive leadership, project managers, graduating apprentices, and the family of former M. Davis President John Bonk gathered at the Chase Center on the Wilmington Riverfront to celebrate apprenticeship graduations and to present the first-ever John S. Bonk Warrior Award. The Warrior Award was created to recognize employees who demonstrate the characteristics that made John Bonk unique. We recognize the massive impact John Bonk had on many M. Davis team members and business colleagues. He was known for his confidence, empathy, leadership, empowerment, charisma, and humility.

A brief history: John Bonk worked for M. Davis for 42 years—he was hired as an engineer in 1978 and worked his way up to Division Manager and then Vice President. In 1998, he became president of M. Davis & Sons and held that role for nearly 20 years before going "part time." He was the foundation of our rigging program. He designed many methods for rigging vessels and modular systems over the years.

The Warrior Award was presented to M. Davis Project Coordinator and long-time team member Rob Bowman. Rob is the inaugural recipient of the award. John Bonk affectionately used to refer to Rob as his "little brother" because they had worked together for so long over many years and many projects. We at M. Davis & Sons miss John Bonk, and we learned much from him. Congratulations to Rob Bowman! ■

M. DAVIS & SONS RECEIVED DIAMOND STEP AWARD FOR SAFETY



Associated Builders and Contractors, Delaware Chapter, held its annual awards event, and M. Davis & Sons is a proud recipient of the Diamond level for STEP safety. Scored on safety systems, safety performance, and programs, the goal is to reduce jobsite incidents. The STEP award shows the commitment by the leadership of M. Davis & Sons to safety. The Diamond level for STEP is the highest level that can be achieved. ■

M. DAVIS WINS GOLD FOR DIVERSITY FROM ABC DELAWARE

The Inclusion and Diversity award by ABC Delaware is given to ABC companies that work to welcome all people, where employees and suppliers are limited only by their potential, and where the client's needs are actively serviced. We are pleased to win Gold for the year. ■



1-800-91-DAVIS • INQUIRIES? Sales@mdavisinc.com

CELEBRATING OUR TEAM



Jason Buckley, Project Manager

Jason Buckley has been promoted to Project Manager. Jason has been a dedicated team member and has been pivotal to many successfully completed pharmaceutical projects. We are pleased to announce his promotion to Project Manager. Well done, Jason!

M. DAVIS HAS A NEW WEBSITE



We are excited to announce that the M. Davis website is fully revamped with new videos, case studies, content, and more! Check it out: www.mdavisinc.com

The updated site features expanded services pages for our pillar services:

- Mechanical
- Electrical
- Engineering
- Fabrication

It also includes brand-new information about the innovative M. Davis Safety Programs and Case Studies for each of the markets we serve! ■

CUSTOMER TESTIMONIAL

"I wanted to take a little time and let you know how much of a pleasure it was to work with you and your team. From top to bottom, I am very pleased with the product that we were able to provide to the [customer] and most of that is due to the professional work provided by M. Davis and Sons. You folks have a lot to be proud of."

- Jeff Hetzer at Cianbro ■

WHAT'S COMING UP?

M. Davis Is Sponsoring the Dogfish Dash in 2022



The Dogfish Dash, a 3.8k race, will take place in September 2022. We are very excited to once again be a sponsor for this amazing event that is held in Milton, DE. This year, the race will feature the recycled costume contest, and the beneficiary is the DE Center for the Inland Bays.

Look for details here: https://www.dogfish.com/dash ■

Ready to learn more about our services and capabilities? Get in touch with us: **1-800-91-DAVIS** sales@mdavisinc.com Ready to learn more about our services and capabilities? Get in touch with us: **1-800-91-DAVIS** sales@mdavisinc.com

